

## **Energy Focus, Inc. receives \$1.0 Million Department of Energy Award to develop high performance Sol-Gel coatings for lighting and solar applications**

SOLON Ohio, August 11, 2010 – Energy Focus, Inc. (NASDAQ: EFOI), a leader in providing energy efficient lighting solutions, today announced that its research and development team has recently been selected to receive a Phase II Department of Energy (DOE) Small Business Innovation Research (SBIR) award totaling \$1.0 Million to develop advanced coatings capable of enhancing the performance of both energy efficient lighting and solar systems.

Roger Buelow, Energy Focus CTO commented. “We're excited about the award continuing our longstanding relationship with DOE. The Phase II SBIR work awarded is based on our success in Phase I and the huge potential of Sol-Gel coatings. This project has a nice overlay for both our Intellitube™ and Solar program efforts. In the world of energy efficient lighting, these kinds of coatings should allow us to increase efficiency of our LED lighting solutions 4-10% by applying a low cost affordable coating versus an uncoated approach. Similar gains are possible in our high performance solar systems. The net result is superior lighting performance at reduced energy cost.”

Joseph Kaveski, CEO, Energy Focus, added: “We are pleased to announce the additional \$1.0 million grant landed by Roger and his team. While significant in itself, this new funding is only a fraction of the government sponsored R&D we've already received for work in 2010. We're especially pleased that the work aligns well with our current efforts to develop next generation energy efficient lighting and solar systems.”

About Energy Focus, Inc.

Energy Focus, Inc. is a leading provider of turnkey energy efficient lighting solutions. These solutions provide energy savings, aesthetics, safety and maintenance cost benefits over conventional lighting. Our long-standing relationship with the U.S. Government includes numerous research and development projects for the DOE and DARPA, creating energy efficient LED lighting systems for the U.S. Navy fleet and the next generation Very High Efficiency Solar Cell. Customers include supermarket chains, the US government, state and local governmental agencies, retail stores, museums, theme parks and casinos, hotels, swimming pool builders and many others. Company headquarters are located in Solon, OH, with additional offices in Nashville, TN, Pleasanton, CA, and the United Kingdom. For more information, see [www.energyfocusinc.com](http://www.energyfocusinc.com).

Forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements regarding our future business outlook, our products, our solutions, and our work with leading customers including governmental agencies. Investors are cautioned that all forward-looking statements involve risks and uncertainties. Actual results may differ materially from the results predicted. For more information about potential factors that could affect Energy Focus financial results, please refer to the Company's SEC reports, including its Annual Reports on Form 10-K and its quarterly

reports on Form 10-Q. These forward-looking statements speak only as of the date hereof. Energy Focus disclaims any intention or obligation to update or revise any forward-looking statements.

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