

Energy Focus, Inc. Awarded \$2.8 Million in Lighting Retrofit Contracts

Solon, OH – August 17, 2010 – Energy Focus, Inc. (NASDAQ: EFOI), a leader in providing energy efficient lighting solutions, today announced that its turnkey lighting retrofit division, Stones River Companies, LLC (“SRC”) was recently awarded seven additional lighting energy services contracts totaling \$2.8 million, bringing the total contracts awarded to Energy Focus’ new business unit to \$21.8 million.

Included in this work is over \$ 1 MM to upgrade the lighting at several locations of a large southeastern healthcare system. The remaining contracts are to upgrade lighting in three elementary school districts and at four fortune 500 industrial facilities. While the bulk of the work is to be performed in the Southeast, a few of the projects are located in the Northeast and Mexico. SRC has completed the audit of the existing facilities, inventoried their lighting systems, created an approved energy savings design, and will now procure the materials and oversee the lighting installations.

Rob Wilson, VP of SRC commented. “The new projects show just how broad the opportunity for savings through the implementation of energy efficient lighting is including a broad range of public and private sector locations. All seven projects are expected to be substantially completed before the end of the year.”

Joseph Kaveski, CEO, Energy Focus, Inc. added: “It’s great to see these contracts and it’s even better that Rob and his team are continuing to build a backlog of work that will sustain our operations well beyond 2010.”

About Energy Focus, Inc.

Energy Focus, Inc. is a leading provider of turnkey energy efficient lighting solutions. These solutions provide energy savings, aesthetics, safety and maintenance cost benefits over conventional lighting. Our long-standing relationship with the U.S. Government includes numerous research and development projects for the DOE and DARPA, creating energy efficient LED lighting systems for the U.S. Navy fleet and the next generation Very High Efficiency Solar Cell. Customers include supermarket chains, the US government, state and local governmental agencies, retail stores, museums, theme parks and casinos, hotels, swimming pool builders and many others. Company headquarters are located in Solon, OH, with additional offices in Nashville, TN, Pleasanton, CA, and the United Kingdom. For more information, see www.energyfocusinc.com.

Forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements regarding our future business outlook, our products, our solutions, and our work with leading customers including governmental agencies. Investors are cautioned that all forward-looking statements involve risks and uncertainties. Actual results may differ materially from the results predicted. For more information about potential factors that could affect Energy Focus financial results, please refer to the Company's SEC reports, including its Annual Reports on Form 10-K and its quarterly

reports on Form 10-Q. These forward-looking statements speak only as of the date hereof. Energy Focus disclaims any intention or obligation to update or revise any forward-looking statements.

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